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Arizona/California Edition

January 2022

Tucker Knight

We are pleased to introduce to you the newest member to the FARM Inc. family. Tucker Knight has been part time as an intern since 2020 and has decided to move to full time position at FARM Inc. Tucker Knight was born in Arizona and grew up in Springerville, AZ. He has roots in many aspects of agriculture with family farms in Buckeye and the family ranch in Springerville. He just recently graduated from West Texas A&M where he played baseball and earned a Bachelor's degree in Agribusiness. Tucker is excited to join the FARM Inc. family and we are thrilled to have him.



Additional Coverage Options

It is a nice change of scenery to see commodity prices high, isn't it? With the prices looking up we are encouraging growers to take a look at Supplemental Coverage Option (SCO) and Enhanced Coverage Option (ECO) for this crop year. We believe it is a good year to get these options added to your underlying MPCl policy. Please reach out to us if you're interested in discussing these options!

FARM Inc. 20 Year Anniversary Party

Save the date! FARM Inc. is celebrating its 20th anniversary this year. We would love for you to come join in on the fun. The big event will be held on **March 26, 2022 beginning at 5 o'clock PM** at our Tempe office located at **9865 S. Priest Dr. Tempe, AZ 85284**. There will be drinks, dinner and live music from the great Danny Walls and the CanyonWalls Band and obviously great company! We are looking forward to celebrating with all of you and we hope you are able to make it. If you have any questions regarding accommodations, please don't hesitate to reach out.

Scan the QR code to the right to RSVP!



Open Boll Cotton Hail Endorsement

A new change for the state of Arizona cotton hail coverage has been announced. Cotton Open Boll Endorsement is a new optional endorsement that you may add into your hail coverage. The original hail policies will cease when lint is first exposed on fifty percent or more of the plants in a field, but no later than October 1st. This new endorsement will not only cover hail but also wind and rain. There will be an additional cost associated to this endorsement. If you have questions about how this may affect you, please give us a call.

Prevented Planting

As a reminder, please let us know if you are going to have prevented planting acres this year. We would like to be sure we are getting those acres reported correctly and have all the boxes checked to ensure a smooth claim process.

If you would prefer to receive all future newsletters by email rather than by mail please send us a message stating so to: farminc@cox.net

2021 Yields

If you haven't done so already, please remember to send us your yields for the 2021 spring crops. We will need this in order to get you a correct quote for the new crop year. Please don't forget to let us know if your yields are off for any reason. The sooner the better!

Important Dates

- Jan. 15th – Feb. 14th – Corn and cotton 2022 insurance initial price measured using 2022 DEC. board.
- January 15th – Acreage and production reporting date for citrus and apples.
- January 31st – Final plant date for wheat in following counties: Greenlee, La Paz, Mohave, Navajo, Yavapai and Yuma. Final plant date for barley in following counties: Maricopa, Pima, Pinal and Yuma. Final date to sign up or make changes to pecan and chile pepper policies.
- February 10th – Final plant date for wheat in following counties: Maricopa, Pima and Pinal.
- February 15th – Final plant date for wheat and barley in following counties: Cochise and Graham. Production reporting deadline for pistachios is February 14th.
- February 28th – Final date to sign up or make changes to spring policies including SCO & ECO.
- March 15th – Acreage reporting date for fall crops (wheat and barley), pecans and pistachios. Deadline to sign up for 2022 crop year ARC/PLC program at FSA.

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Financial And Risk Management

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