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### Quality Loss Option

Quality Loss Option is a new product available on certain crops such as: corn, cotton, wheat and barley. This option allows insureds to replace their quality adjusted yields with their actual yields. This allows the approved yield to reflect what the insured actually produced.

### Dairy Revenue Protection

DRP policies weekend sales period ends at 9 a.m. CST each Sunday. Please keep this in mind when you are looking to get a Friday endorsement in place.

### Livestock Risk Protection

The premium for Livestock Risk Protection (LRP) will now be billed at the end of the insurance period. The subsidies for LRP policies have also increased. These two changes have improved the policy so it may be time to take another look at how it could benefit your operation.



### **The Latest and Greatest**

#### ➤ Prevented Planting Update

- Some new recommendations have come about from RMA regarding prevented planted acres in 2021 for the spring crops. One that will affect us, is the “1 in 4” requirement. This condition states that the acreage must have been planted to a crop, insured and harvested in at least one of the previous four years. We are keeping close tabs on this topic and will update growers as soon as we know a final plan. For more information you can visit the following site: <https://www.rma.usda.gov/en/News-Room/Frequently-Asked-Questions/Prevented-Planting-Taskforce-Recommendations>.

#### ➤ USDA Coronavirus Food Assistance Program (CFAP)

- The deadline to apply for the CFAP is September 11<sup>th</sup>. The USDA recently added more eligible commodities through comments and supporting data to help keep even more farmers and ranchers afloat during these tough times. Over 160 commodities are eligible for CFAP including certain non-speciality crops, livestock, dairy, wool, speciality crops, eggs, aquaculture, and nursery crops and cut flowers. All eligible commodities, payment rates and calculations can be found at [farmers.gov/cfap](https://farmers.gov/cfap). Contact the site above or your local FSA office to find out how you can apply.

#### ➤ Farm Service Agency County Committee Elections

- Voting for FSA County Committee will begin on November 4<sup>th</sup>, when ballots are mailed to eligible voters. The deadline to return those ballots to local FSA offices, or to be postmarked, is December 2<sup>nd</sup>. County committee members are an important link between the agriculture community and USDA. Farmers and ranchers elected to county committees help deliver FSA programs at the local level. To be an eligible voter, farmers and ranchers must participate or cooperate in an FSA program. Newly elected members will take office January 1, 2021. Make sure to vote!

### **New this Year - Insuring Garbanzo Beans**

The Dry Pea APH policy is now available in Arizona in La Paz, Maricopa and Pinal counties. Garbanzo beans can be insured under the Large Kabuli Chickpea type as conventional or organic. The deadline to add this coverage is October 31, 2020.

## Don't Wait To Say

Any event that occurs that may adversely affect your yields is something we need to know about. You can never give us too much information. We are required to turn in claims timely or they may not be paid. If anything comes up please notify us ASAP. That's why you have insurance, right?

## Important Dates

- September 15<sup>th</sup> – Final date to lock in an endorsement for Q4 of 2020 for DRP policies.
- September 30<sup>th</sup> – Final date to make changes or add coverage to your forage policies in AZ.
- October 1<sup>st</sup> - October 31<sup>st</sup> – Harvest prices are measured for cotton and corn off DEC board.
- October 31<sup>st</sup> – Final date to make changes or add coverage to your fall crops including wheat, barley and garbanzo beans.
- November 15<sup>th</sup> – Final date to sign up or make changes to PRF Rainfall Index policies. Acreage reporting deadline for PRF Rainfall Index policies.
- November 20<sup>th</sup> – Final date to make changes or add coverage to citrus policies. Final date to make changes or add coverage to apple policies in AZ.
- December 15<sup>th</sup> – Fall production reporting deadline including wheat and barley.
- December 31<sup>st</sup> – Final date to make changes or add coverage to almond and pistachio policies.

\*Don't forget that we are required to report production by section. As harvest time approaches, please be aware of how your production records are being kept!



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