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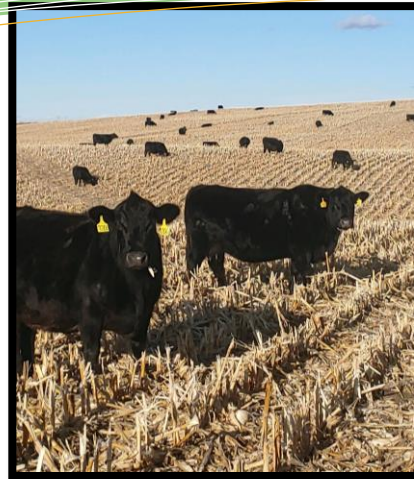
Food Safety

What can the public do?
Here are some tips for preparing fresh produce:

- Bag your fresh produce separate from meat products at the store.
- Start with clean hands.
- Cut away bruised or damaged parts.
- Thoroughly wash all produce with water before eating.
- Avoid produce washes or soaps to clean your products.
- Dry produce with a clean towel.

Arizona ranks third in the nation for production of fresh market vegetables. Arizona acreage produced nearly 104 million cartons of fresh produce last year.

Thank you produce farmers for working to provide us safe and delicious products!



Updating FSA Yields Again?

Doesn't it feel like we just got done updating yields and now its time to do it again? You will be eligible to update your FSA base yields on all crops that have FSA base acres for the years 2013-2017. March 15, 2020 is the deadline for the grower to make the decision between ARC or PLC for the 2019 crop year. June 30, 2020 is the deadline to make the decision between ARC or PLC for the 2020 crop year. The deadline to update your PLC yields is September 30, 2020. However, FSA may encourage you to do them at the same time if you are coming into the office. FARM Inc. is happy to assist our growers in making these decisions as well as help you update those yields. We would love to get started on these as soon as we can so please reach out if we can be of any assistance to you. Always be sure to contact your local FSA office to confirm these dates and any further information. We look forward to hearing from you!

How Well Do You Know FARM Inc.?

1. What year was FARM Inc. formed?
 - **2005 or 2002**
2. How many acres did FARM Inc. process and insure in 2019?
 - **624,000 or 833,000**
3. FARM Inc. writes insurance in how many states?
 - **11 states or 13 states**
4. What percent of FARM Inc. employees are from a farm background?
 - **50% or 75% or 100%**
5. How many different crops does FARM Inc. insure?
 - **30 crops or 26 crops**

Thanks for playing! The answer key is located on back next to the picture.

If you would prefer to receive all future newsletters by email rather than by mail please send us a message stating so to: farminc@cox.net

New Year, New Entity?

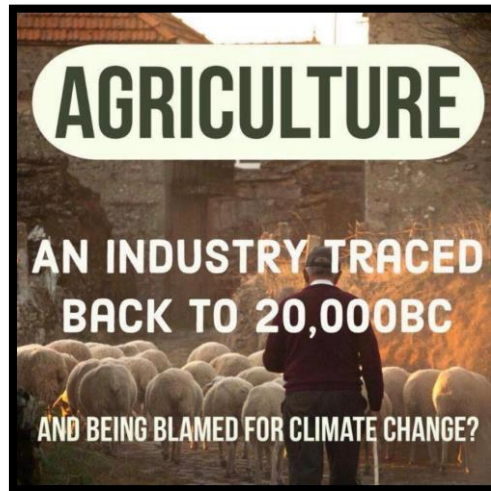
With the new year sometimes comes entity changes. Please remember to let us know of any entity changes happening in your operation. If the correct information is not on your policy it could affect a future claim!

Rainfall Updates

It has come to our attention that some growers have been unable to open the attachments Kacey has been sending via email for the rainfall index policies. If you are experiencing this issue please let us know so we can try to fix it before we get into 2020 updates.

Important Dates

- January 15th – Acreage reporting date for Annual Forage Growing Season 2.
- February 1st - February 29th – Corn and soybeans insurance initial price measured using 2020 DEC. board.
- March 15th – Final date to sign up or make changes to spring policies.
- April 15th – Acreage reporting date for Annual Forage Growing Season 3.
- April 29th – Production reporting deadline for spring crops.



Answer Key: 1. 2002 2. 833,000 3. 11 4. 100% 5. 30

FARM Inc. _____
Financial And Risk Management

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